



APRIL
2011

MONTHLY NEWSLETTER

CONNECTION



Industry Group Web Portal Launched

The Industry Groups were formed for the benefit of our MBEs and Corporate Members. By joining an Industry Group, you will have access to the Industry Group website portal which will revitalize how you do business, find opportunities, share information and form new contractual relationships.

The SFMSDC is excited about the launch of its new Industry Group Portal. The portal will be accessible to all active members of the Council. Visit us at www.sfmsdc.org to learn more.

7 REASONS TO JOIN AN INDUSTRY GROUP

1. Gain information on business opportunities
2. Learn about trends in your industry
3. Discover resources available in your industry
4. Gain more market share through collaboration
5. Meet your industry peers
6. Focus on your industry's educational needs
7. Advocate on behalf of your industry in the public sector

Industry Group Meeting
April 27th at Broward College
 Visit our online calendar at
www.sfmsdc.org to RSVP.

What's In This Issue:

- Industry Group Web Portal Launched
- Marlin Cano Kellogg Advanced Management Education Program 2011 Scholarship
- Mentor Protégé Program
- Successes
- Important Dates to Remember

Mentor Protégé Program

The Mentor Protégé Program will begin May 2011. The program matches emerging MBEs with large corporations to assist in gaining the tools and techniques to improve their operations, gain more customers and accelerate growth.

For more information email: Oswaldo@sfmsdc.org or call (305) 752-6151.

Successes

Baptist Health South Florida, University of Miami and the **SFMSDC** are all finalists for the Greater Miami Chamber of Commerce Diversity Champion Award. The award went to the **University of Miami**.

Amjad Shamim, President of **AAJ Technologies**, was profiled in both Florida Trend and Business Leader Magazines.

Jay Narang, VP of **GDKN Corporation** was featured in the Miami Herald's Business Monday.



Top 100 Minority Business Award Winners
March 24, 2011

- ◆ **Business Corporate Champion:** University of Miami
- ◆ **Emerging Business of the Year:** The Pepsom Group
- ◆ **Outstanding CEO of the Year:** Jorge Plasencia, President of República

Do you have a success story to share? Call us at (305) 762-6151 or email sfmsdc@sfmsdc.org

IMPORTANT DATES TO REMEMBER

April 27, 2011

Industry Group Meetings

- * Healthcare
- * Construction
- * Marketing, Advertising and Entertainment

June 9, 2011

MBE-to-MBE Networking Reception

August 10, 2011

Blue Cross Blue Shield of Florida PowerNet

September 23, 2011

SFMSDC Annual Awards Gala

November 10, 2011

Walgreens PowerNet

December 2, 2011

Symposium

Dates are subject to change.

Marlin Cano Kellogg Advanced Management Education Program 2011 Scholarship

The Southern Florida Minority Supplier Development Council is pleased to announce that the Marlin Cano Kellogg Advanced Management Education Program will be held June 5-9, 2011 at the Kellogg School of Management at the James L. Allen Center in the heart of Northwestern University's Evanston campus.

The SFMSDC will award two (2) scholarships to attend the program. Companies submitting an application for consideration for the scholarship must meet the following criteria:

- Company **must** be SFMSDC certified;
- Candidate **must** be an owner (Chief Executive Officer strongly preferred);

- Business should be at least three years old with sales of over \$5 million for manufacturing and distribution firms and \$3 million for service firms;
- Candidate must be ready and interested in accelerating the growth of their business;
- Candidate must make a commitment to attend and participate fully in the program.



[Click Here to Download the Application](#)

Submit your completed application via email to tricia@sfmsdc.org or via fax to (305) 762-6158 or mail to:
Southern Florida Minority Supplier Development Council
Attn: Tricia Ramsay
9499 N.E. 2nd Avenue, Suite 201
Miami, FL 33138
Office: (305) 762-6151

Applications must be received by 5/02/2011