



**IMPORTANT DATES TO REMEMBER**

**May 24, 2011**  
 Industry Group Meetings

- Professional Services
- Food & Beverage and Retail
- Information Technology and Telecommunications

**May 26, 2011**  
 CHEP PowerNet

**June 16, 2011**  
 MDX 8th Annual Small & Minority Enterprise Workshop

*Date To Be Announced*  
 PepsiCo PowerNet

**August 10, 2011**  
 Blue Cross Blue Shield of Florida PowerNet

**September 23, 2011**  
 SFMSDC Annual Awards Gala

**December 2, 2011**  
 Strategic Selling Symposium

*\*Dates are subject to change.*

**What can we do to help you and your company?**

Send an email to [sfmsdc@sfmsdc.org](mailto:sfmsdc@sfmsdc.org), Tell us what we can do to assist you and your company. Also, share with us the best way to communicate business opportunities, upcoming events, what's new with the Council, etc.



**CHEP PowerNet**

**An MBE Vendor Business Opportunity**  
 CHEP is a *global multi-billion dollar, publicly traded Corporate Member of the NMSDC*. They are one of the world's largest pallet and container service providers. CHEP issues more than 300 million pallets each year and they want to work with Minority Businesses. **Do not miss this event! Register today, seats are limited.**  
[Click here to see what they are buying.](#)

**What's In This Issue**

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**Marlin Cano Kellogg Advanced Management Education Program 2011 Scholarship**

The SFMSDC will award **two (2) partial scholarships** to attend the Kellogg School of Management at the James L. Allen Center. This is an opportunity to strategize, focus on business development, identify areas of growth for your company and discuss mergers/acquisitions as well as joint ventures.

[Download the Application](#)

**Deadline: 5/18/2011**

**Industry Groups**

*Connect, Share & Build Stronger Relationships*

"It is an excellent resource created by the Council for both MBE and Corporate Members."  
[Download the Industry Group Guide>](#)



**Success Stories**

- As a result of the SFMSDC Industry Group (IG) meetings. **Kinetik Industrial Group, LLC** has partnered with **IMR Development Corporation**. They will be bidding on 6 contracts together. They met at the April Construction Industry Group Meeting.
- **Ram & Sons** was assisted by the SFMSDC to receive a \$250,000 SBA loan from Flagler Bank and \$30,000 façade grant from the City of Fort Lauderdale.
- **Hightowers Petroleum** received contracts with **U of M** and **FPL**.

**Do you have a success story to share?**  
 Call us at (305) 762-6151 or email [sfmsdc@sfmsdc.org](mailto:sfmsdc@sfmsdc.org)



**Business Opportunities**

- **Business Cards and Stationary**  
 The University of South Florida is requesting proposals from qualified firms.
- **Molecular Lab Consultant** Moffitt Cancer Center is seeking a vendor to provide a consultant(s) to advise Moffitt on how to start up a reference lab for the Center
- **Uniforms and Related Services**  
 University of South Florida Purchasing Branch
- **Environment Rating Scales (ERS) Train the Trainer**  
 The Agency for Workforce Innovation is requesting proposals from qualified contractors.
- **Enterprise Florida Trade Leads by Sector**

[Download the Business Opportunity Details>](#)